



# **What to Say & How to Talk to Sellers in Your Real Estate Transactions: "Subject to Real Estate" "Real Estate Scripts" "Wholesaling" "Lease Options" "Short Sales" "Foreclosure"**

*Omar Johnson*

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# What to Say & How to Talk to Sellers in Your Real Estate Transactions: "Subject to Real Estate" "Real Estate Scripts" "Wholesaling" "Lease Options" "Short Sales" "Foreclosure"

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**What to Say & How to Talk to Sellers in Your Real Estate Transactions: "Subject to Real Estate" "Real Estate Scripts" "Wholesaling" "Lease Options" "Short Sales" "Foreclosure"** Omar Johnson  
When You Know Exactly What To Say To Motivated Sellers You Will Close Deals And Make A Ton Of Cash, But If You Nervously Fumble And Stutter Because You're At A Loss For Words You Will Never Close Any Deals And Your Real Estate Career Will Be Toast". Success as a real estate investor hinges on the ability to effectively communicate with motivated sellers. The bottom line is you must master how to talk to sellers close deals. When you consistently close deals you will stuff your pockets with cash, fatten your bank account and kick your competitors right in their rump shaker. It's that simple. The sellers that you are going to come across as a real estate investor will come in all kinds of different shapes, sizes and personalities. Furthermore, their circumstances and motivation for selling will vary from seller to seller and it would be absolutely disastrous for you not to recognize that by communicating with every seller the same exact way. It would be the equivalent of trying to fit a square peg in a round hole. In real estate marketing expert Omar Johnson's home study course "What To Say & How To Talk To Sellers In Real Estate Transactions" that includes 1 manual, six audio cds and 2 super bonuses, you will learn how to effectively communicate and deal with sellers no matter what type of personality they have and no matter what type of circumstances that they're facing. For example you will learn what to say to a seller whose listing has expired ,what to say to an executor of an estate in probate ,what to say to a realtor who has inventory, what to say to a seller in pre-foreclosure, what to say to a seller who is a frustrated landlord, what to say to a seller on your 800 number, what to say to a seller who is a fsbo (For Sale By Owner), what to say to sellers when you are getting the deed, what to say to sellers when you are doing short sales, what to say to ugly house sellers, what to say to option sellers.

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